

OFFER MCC-INSTALLATION



MOUNTING COMPETENCE CENTER

Palfinger Europe GmbH Moosmühlstraße 1 5203 Köstendorf Person in charge Daniel Heinrich +43 7746/2281- 83102 Lengau, 14.04.2020

Your Reference Your request Our Reference MCC23448_OFFER_v01.docx CIT-11-01-200 Budgetary offer

<u>Special information</u> Budgetary offer for concepts for the African Market, non-CE

Short description

Crane	PK 15500 with LKW-GG, front mounted
Truck	Volvo FMX 4x2, Renault C380 4x2
Туре	Top mounted platform







Crane- and stabilizer installation

CR-17-LKW-F	Raw installation PK-crane 10-17mt, LKW-base, front Crane installation: - Positioning and installation of the crane onto the provided truck, in accordance with the crane and vehicle manufacturer's installation guidelines
	Subframe and side plates: - Delivery and installation of a PALFINGER subframe - Delivery and installation of individual side plates - Priming and painting of all steel components according PALFINGER standard, max. 2 colours - Top-coat painting in RAL standard colour
	 Hydraulics: Installation of a provided hydraulic pump (PTO must be available on the truck for the installation of a hydraulic pump) Delivery and installation of the hydraulic piping between provided hydraulic tank, oil cooler, crane and pump Filling with PALFINGER hydraulic oil PREMIUM 32
	Electrics: - Installation of the electrical connection between crane and vehicle with customized cable harness - Parameter setting of the vehicle for crane operation
	Functional check: - Adjustment of the pump - Palcheck crane - Functional check for crane and final inspection of the vehicle
Displacements an	nd Chassis adaptions
DISPLACE-00	Without adaptions and displacements - Without any chassis adaptions - Without any displacements like airtanks, APM, hydrodrive, etc.
Platform	
PLAT-1101 customized	 PALFINGER top mounted platform - Eco Installation of platform with side and tail boards acc. following specification: Dimension 6.245x2.471x600 mm Height of front board 1.800 mm Height of side and tail boards 600 mm Boards made of steel profiles 33mm all steel parts sandblasted, primed and painted Side boards divided in two parts, foldable and detachable rear wall foldable and detachable middle and rear pillars detachable

- middle and rear pillars detachable
- all walls with rubber stop when opened
- Floor made of plywood, 27 mm
- Lashing point only in the side frame of the platform (app. all 200 mm)
- step up in side wall at the left rear side







Add-on parts

GUARD-01 <i>customized</i>	Flat plate mudguard (Aluminium) - Mudguard made of 2 flat aluminium plates in front and behind of the rear axle, attached to the platform bottom
ADD-ON-00 <i>customized</i>	Without other add-on-parts Follow parts are in scope of delivery of the truck manufacturer: - rear underrun protection - side underrun protection

Boxes and trays

BOX-00	Without Toolboxes		
	 Without any boxes or other trays 		

Approvals and hand over

TRAIN-00	 Without training The training and handover to the end customer, according to PALFINGER handover directive, is the responsibility of the
	respective dealer
APP-00	Without approvals - Without any approvals, registrations or road licensings

Price without option







OPTIONS

customized

Option 1: Container-locks

CONT-STD	Container-lock rigid

 Two pairs of JOST-container locking mechanisms for ISO-container
 mounted on extensions lateral on the subframe, with recesses in the platform

	Price for option:	€ 1.760,-
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Option 2: Steel floor

Platform floor made of steel

- Platform floor made of steel checker plate instead of plywood

Price for option:	€ 280,-

Option 3: 3 Side walls

Side walls with 2 middle pillars

- Side wall separated in 3 parts, with 2 middle pillars

Price for option: € 390,-







Price basis agreement:

- Typing and description errors as well as technical examination and feasibility reserved. Depending on the final vehicle design, details of this offer may still change.
- If not explicitly stated in the offer, without any changes, relocations, adjustment or customer brand work on the vehicle. (steering, track, brakes, etc.).
- RAL standard colours do not include RAL 9006 and any metallic colours.
- Crane accessories such as stabilizer plates with brackets, additional stabilizers, pumps, hydraulic tanks, PA parts etc. are provided by the custumer.
- The truck will be provided and collected in MCC-plant by the customer at no charge for PALFINGER. The truck must arrive at the factory 3 weeks before the start of assembly, the crane 1 week before. In the event of late provision, we will redefine the delivery date.

<u>Please note:</u> The truck can be transferred between the assembly plants by axle as part of the PALFINGER mounting process. PALFINGER will bear all transfer costs including insurance. PALFINGER explicitly points out that there is no entitlement to compensation for kilometer-dependent truck wear and tear by the customer/dealer!

- After the "design freeze" date has passed, no further changes are possible. The date will be announced in the course of scheduling and in the MCC-dealer sheet.

Price conditions:	net, duty unpaid in EURO, price does not including VAT	
Incoterm:	EXW, (Ex Works), Lengau/Austria resp. Solec-Kujawski/Poland	
Payment terms:	5 days net	
Plant addresses:	Assembly plant I Palfinger Europe GmbH Kapellenstrasse 19 5211 Lengau Austria	Assembly plant II Palfinger Poland sp. z o.o Unii Europejskiej 8 86-050 Solec-Kujawski Poland

We only contract and deliver on basis of our general terms and conditions. The general terms and conditions are issued at our Homepage www.palfinger.com or can be provided on demand.

Sincerely PALFINGER Europe GmbH

Account Management MCC

i.A. Daniel Heinrich, BSc

Head of MCC / MSC i.V. DI (FH) Thomas Juen