

GLOBAL SERVICE

**TRUSTED
SERVICE
SOLUTIONS**



CELEBRATING THE FUTURE SINCE 1932

We have always had an eye on innovations.

Our pioneering spirit has driven us to constantly grow and evolve – from a small workshop to a crane manufacturer and ultimately to the leading provider of innovative lifting solutions. We have pushed the boundaries for generations, have successfully reinvented ourselves and set standards worldwide. In other words: We have been celebrating the future since 1932.

LIFTING VALUE – CREATING MOMENTUM

This is our vision. It defines what PALFINGER aims to be in the future and is the very essence of why we do what we do now.

PALFINGER MARINE lives by this vision every day, too. The company is an integral part of PALFINGER, with around 12,770 employees, with more than 30 production and assembly locations, and a global network of 5,000 service points. In 90+ years of success, PALFINGER has positioned itself as a market leader in lifting solutions and has introduced numerous state-of-the-art products along the way. Eventually, PALFINGER entered new markets and took root offshore. Today, we provide cutting-edge solutions for the maritime and offshore industry. With PALFINGER MARINE's valuable contribution and stable growth, PALFINGER achieved an overall revenue of EUR 2.45 billion in 2023.

And our journey continues!





PALFINGER STRATEGY 2030

The PALFINGER Strategy 2030 is the route for our vision to become a reality. It is based on two strategic pillars: “Go for Solutions” and “Go Digital”.

○ GO FOR SOLUTIONS

By 2030, we will be a solution provider that equips our customers with complete solutions, combining physical and digital elements into one unit – thus creating smart and highly networked machines. Step by step, PALFINGER will evolve from a product provider to a solution provider.

For PALFINGER MARINE, “Go for Solutions” means offering our customers complete, integrated marine solutions across all maritime segments.

○ GO DIGITAL

PALFINGER is continuously digitalizing the entire production and value-added chain. The main goal at the end of the day is to be able to offer customers smart lifting solutions and services that provide increased functionality and added value. In line with this strategic pillar, our integrated marine solutions will be enhanced with assisted, remote, and autonomous control functions for marine applications.

*Together we
are shaping
the future of
our customers’
lifting
solutions –
PALFINGER.*



SERVICE SOLUTIONS FOR YOUR DAILY SUCCESS

As a leading manufacturer of innovative and reliable deck equipment and lifesaving appliances with an impressive global portfolio of 25+ brands, PALFINGER MARINE is committed to flexible and efficient service solutions.

Operating in all major segments: Offshore | Oil and Gas, Passengers | Cruise, Governmental, Aquaculture, Wind and Merchant | Cargo – the company owns a network of 27 sales and service hubs all over the world. This ensures fast and professional on-site support for customers in the maritime industry.



OFFSHORE | OIL AND GAS



PASSENGERS | CRUISE



GOVERNMENTAL



AQUACULTURE

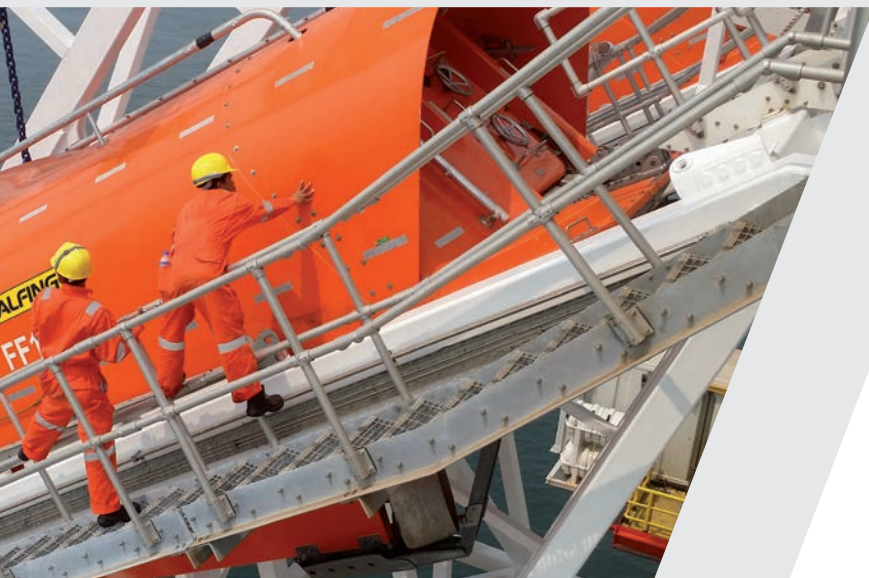


WIND



MERCHANT | CARGO





SERVICE EXCELLENCE AT A GLANCE

Our marine services cover all your needs, from routine inspections and maintenance to advanced refurbishments and upgrades. We provide spare parts for PALFINGER and OEM equipment, ensuring reliability and peak performance for your marine operations. Through our expert training programs, we empower your team with the skills needed to keep your fleet running smoothly.

INSPECTION AND MAINTENANCE



- Global coverage
- Multi-brand service
- Yearly and 5-yearly inspections
- Preventive maintenance
- Pre-inspection
- Load testing

REFURBISHMENTS AND UPGRADES



- Modifications and modernizations
- Refurbishment on-site or in the workshop
- GRP repair and re-painting
- SWL upgrades
- Davit conversions

SPARE PARTS AND REPAIR



- Global coverage
- Spare parts kits
- 20 years spare parts guarantee / availability
- Hook exchange
- Spare parts for PALFINGER and OEM equipment

HOOK REPLACEMENT



- Hook replacement programs
- Compliance with the latest IMO regulations
- Minimum impact on daily operations



AGREEMENTS



- Global coverage
- Customized fleet (service) agreements including training, spare part kits, fixed prices, annual and 5-yearly inspections
- Multi-brand service

INDUSTRIAL SERVICES / ROPE ACCESS



- Blasting and painting
- Mechanical and electrical installation
- Non-destructive testing and inspection (NTD)
- Multi-disciplined rope access services
- Ultra high pressure (UHP) jetting

TRAINING



- Global coverage
- Operator and maintenance training
- In-house and on-site training
- DNV-GL certified training centers
- Hands-on coaching
- Customized training sessions
- Compliant with general requirements of ISO/PAS 23678



ENSURING TOP-TIER SERVICE

With over 300 skilled service engineers worldwide, we ensure top-tier support and expertise. Our team is continually trained on the latest industry regulations and offers flexible, efficient solutions tailored to customer needs.



SERVICING 25+ OWN BRANDS

- PALFINGER MARINE has acquired and built up an impressive portfolio of brand names along the way. Since 2010, PALFINGER has taken over four major players in the maritime business. These acquisitions were significant growth steps for PALFINGER MARINE, considerably expanding its product portfolio in the fields of boats and davits, winches, lifting and handling equipment, as well as offshore cranes. Our service engineers offer service to all 25+ own brands.
- Additionally, our specialists in davits and boats offer multi-brand services.

HARDING™



DREGGEN

SCHAT
HARDING

NOREQ®





OFFERING SERVICES FOR TOMORROW

SMART EYE

The Smart Eye camera and an audiovisual live stream enable our experts to see exactly what is happening on-site and allow them to give instructions. Smart Eye technology is available on two devices: as smart glasses (Smart Eye Professional) or for the smartphone (Smart Eye Pocket).



PALDESK

Just one password gives you access to all important product data, from operator manuals and spare parts catalogs to product brochures.

GLOBAL SERVICE COMPETENCE

PALFINGER MARINE is a reliable and professional partner in every situation, from telephone assistance to on-time delivery and instant on-site support. A global network of specially trained engineers and experts with extensive know-how and experience provides comprehensive, customized, and reliable service solutions to customers worldwide.



PALFINGER WORLDWIDE

 HQ SALZBURG, AUSTRIA  SALES AND SERVICE LOCATIONS





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