

KEY FIGURES OF THE PALFINGER GROUP

EUR thousand	Q1-Q3/2022	Q1-Q3/2023	Q1-Q3/2024
Income statement			
Revenue	1,580,932	1,798,918	1,745,044
EBITDA	170,599	233,412	224,963
EBITDA margin	10.8%	13.0%	12.9%
EBIT (operating result)	112,500	164,970	158,674
EBIT margin	7.1%	9.2%	9.1%
Earnings before tax	105,086	140,588	124,898
Consolidated net result	53,151	90,945	90,813
Balance sheet			
Net working capital (average)	458,164	527,781	533,493
Capital employed (average)	1,224,416	1,352,750	1,444,531
ROCE	8.7%	11.3%	10.8%
Equity	728,612	701,938	746,613
Equity ratio	35.7%	34.0%	35.0%
Net debt	629,794	719,000	758,785
Gearing	86.4%	102.4%	101.6%
Cash flows and investments			
Cash flow from operating activities	-4,255	76,082	91,499
Free cash flow	-69,776	-27,718	-1,951
Net investments	82,428	114,422	125,672
Depreciation, amortization and impairment	58,099	68,442	66,289
Human resources			
Employees ¹⁾	12,175	12,707	12,541
Share			
Earnings per share (EUR)	1.53	2.62	2.61