

# KEY FIGURES OF THE PALFINGER GROUP

EUR thousand	Q1 2022	Q1 2023	Q1 2024
<b>Income statement</b>			
Revenue	485,597	591,583	578,500
EBITDA	49,122	69,563	76,569
EBITDA margin	10.1%	0	0
EBIT (operating result)	30,398	48,932	54,688
EBIT margin	6.3%	0	0
Earnings before tax	29,365	43,199	44,834
Consolidated net result	13,610	25,580	32,532
<b>Balance sheet</b>			
Net working capital (average)	388,214	484,656	523,299
Capital employed (average)	1,120,588	1,300,778	1,410,660
ROCE	9.8%	9.6%	11.5%
Equity	608,436	675,628	739,193
Equity ratio	33.3%	33.6%	33.9%
Net debt	542,314	641,428	698,468
Gearing	89.1%	94.9%	94.5%
<b>Cash flows and investments</b>			
Cash flow from operating activities	-8,943	35,670	12,450
Free cash flow	-34,404	(10,688)	(15,727)
Net investments	27,599	45,094	40,278
Depreciation, amortization and impairment	18,724	20,631	21,882
<b>Human resources</b>			
Employees	12,049	12,518	12,776
<b>Share</b>			
Earnings per share (EUR)	0.39	0.74	0.94