

KEY FIGURES OF THE PALFINGER GROUP

EUR thousand	Q3 2021	Q3 2022	Q3 2023
Income statement			
Revenue	1,337,636	1,580,932	1,798,918
EBITDA	188,278	170,599	233,412
EBITDA margin	14.1%	10.8%	13.0%
EBIT (operating result)	125,436	112,500	164,970
EBIT margin	9.4%	7.1%	9.2%
Earnings before tax	116,919	105,086	140,588
Consolidated net result	71,375	53,151	90,945
Balance sheet			
Net working capital (average)	378,710	458,164	527,781
Capital employed (average)	1,061,868	1,224,416	1,352,750
ROCE	11.0%	8.7%	11.3%
Equity	689,247	728,612	701,938
Equity ratio	39.2%	35.7%	34.0%
Net debt	420,953	629,794	719,000
Gearing	61.1%	86.4%	102.4%
Cash flows and investments			
Cash flow from operating activities	97,614	-4,255	76,082
Free cash flow	2,805	-69,776	-27,718
Net investments	86,229	82,428	114,422
Depreciation, amortization and impairment	62,842	58,099	68,442
Human resources			
Employees ¹⁾	11,510	12,175	12,707
Share			
Earnings per share (EUR)	1.90	1.53	2.62