



FORM of PROXY

As a shareholder of PALFINGER AG, I hereby authorize

Dr. Verena Brauner, IVA - Interessenverband für Anleger (Austrian Shareholder Association)

to represent me at the 35th Annual General Meeting of PALFINGER AG, Bergheim, FN 33393 h, on Thursday, March 30, 2023, at 11:00 a.m., at PALFINGER's premises in 5020 Salzburg, Franz-Wolfram-Scherer-Straße 24, and all rights that I am entitled to as shareholder of PALFINGER AG, in particular, to exercise voting rights.

In particular, I authorize the proxy named above to exercise voting rights and to take decisions on the agenda below:

1. Presentation of the financial statements, including the management report and the corporate governance report, the consolidated financial statements, including the group management report, the proposal for the distribution of profits and the report of the Supervisory Board for the fiscal year 2022
2. Resolution on the distribution of the net profit for the year
3. Resolution on release of the members of the Executive Board from liability for their management activities in the fiscal year 2022
4. Resolution on release of the members of the Supervisory Board from liability for their supervisory activities in the fiscal year 2022
5. Selection of the independent auditor for the financial statements and consolidated financial statements for the fiscal year 2023
6. Resolution on the remuneration report
7. Resolution on the (amended) remuneration policy
8. Resolution on the amendment of item 3 in the articles of association "Company publications"
9. Resolution on the amendment of the articles of association in item 23. "Remote participation and voting, transmission and recording of the Annual General Meeting, virtual Annual General Meeting"

I/we instruct the proxy named above to vote as follows on agenda items 2 to 9 on the proposed resolutions of the Management Board and the Supervisory Board, as these are available for download on the company's website at www.palfinger.ag in accordance with the convening procedure (tick the appropriate box; without express instruction, the authorized representative will vote for the proposed resolutions of the Executive Board and the Supervisory Board).

Proposed resolution 2

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|----------|---------|---------|
| YES vote | NO vote | Abstain |
|----------|---------|---------|

Proposed resolution 3

| | | |
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| YES vote | NO vote | Abstain |
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Proposed resolution 4

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| YES vote | NO vote | Abstain |
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Proposed resolution 5

| | | |
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| YES vote | NO vote | Abstain |
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Proposed resolution 6

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| YES vote | NO vote | Abstain |
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Proposed resolution 7

| | | |
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| YES vote | NO vote | Abstain |
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Proposed resolution 8

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| YES vote | NO vote | Abstain |
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Proposed resolution 9

| | | |
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| YES vote | NO vote | Abstain |
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We understand that the proxy holder does not accept orders to speak, to appeal against resolutions of the general meeting or to ask questions or present motions.

Information for shareholders on data processing

PALFINGER AG processes the personal data of its shareholders (including, but not limited to, those pursuant to Sec. 10a (2) of the Stock Corporation Act, i.e. name, address, date of birth, securities account number, number of shares held by the shareholder, voting card number and, where applicable, name and date of birth of the proxy or proxies) on the basis of the applicable data privacy provisions, including, without being limited to, the EU General Data Protection Regulation (GDPR) and the Austrian Data Protection Act, to enable the shareholders to exercise their rights at the Annual General Meeting. The processing of the personal data of shareholders is an unconditional requirement for the attendance of the shareholders and their representatives at the Annual General Meeting in accordance with the Stock Corporation Act. Consequently, Article 6(1)c) of the GDPR provides the legal basis for data processing. The controller for the processing is PALFINGER AG. PALFINGER AG uses external service providers, such as notaries public, attorneys-at-law, banks and IT service providers for the purposes of organizing the Annual General Meeting. PALFINGER AG only provides them with the personal data needed to implement the services entrusted to them, and they will process such data exclusively in accordance with the instructions of PALFINGER AG. PALFINGER AG has entered into data privacy agreements with these service providers to the extent required by law. Each shareholder has a right of access, rectification, restriction of processing, objection and erasure regarding the processing of their personal data, as well as a right to data portability as described in Chapter 3 of the GDPR, all of which may be exercised at any time. Shareholders may exercise these rights free of charge by sending an email to PALFINGER AG at datenschutz@palfinger.com or by post at the following address: PALFINGER AG, 5101 Bergheim bei Salzburg, Lamprechtshausener Bundesstraße 8. Moreover, shareholders have the right to lodge a complaint with the data protection authority in accordance with Article 77 of the GDPR. More information on data privacy, including a request for information form and a data protection statement, are available at the company's website, www.palfinger.ag.

(Name/Company and address of the shareholder in capital letters)

(Number of shares)

(Name of the bank where the shares are managed)

(Date, signature of the shareholder or digital image of the signature and corporate stamp)