

KEY FIGURES OF THE PALFINGER GROUP

EUR thousand	Q1 2021	Q1 2022	Q1 2023
Income statement			
Revenue	393,232	485,597	591,583
EBITDA	50,264	49,122	69,563
EBITDA margin	12.8%	10.1%	11.8%
EBIT (operating result)	31,385	30,398	48,932
EBIT margin	8.0%	6.3%	8.3%
Earnings before tax	26,115	29,365	43,199
Consolidated net result	15,488	13,610	25,580
Balance sheet			
Net working capital (average)	357,732	388,214	484,656
Capital employed (average)	1,156,768	1,120,588	1,300,778
ROCE	9.0%	9.8%	9.6%
Equity	618,597	608,436	675,628
Equity ratio	37.6%	33.3%	33.6%
Net debt	540,199	542,314	641,428
Gearing	87.3%	89.1%	94.9%
Cash flows and investments			
Cash flow from operating activities	12,268	-8,943	35,670
Free cash flow	-4,298	-34,404	-10,688
Net investments	19,042	27,599	45,094
Depreciation, amortization and impairment	18,879	18,724	20,631
Human resources			
Employees	11,127	12,049	12,518
Share			
Earnings per share (EUR)	0.41	0.39	0.74