

CLIMATE CHANGE BASIC PERFORMANCE REVIEW REPORT

Thank you for submitting your 2017 CDP response. This Basic Performance Review Report benchmarks your company against other respondents and highlights areas for potential improvement.

OVERVIEW

As CDP's Global Scoring and Sustainability Outsourcing Partner, ADEC Innovations (ADEC) has experience providing services and solutions that improve your score and get you out of spreadsheets and into saving resources like fuel, energy, water and, of course, time and money.

With experience providing guidance on more than 1,400 performance review calls, scoring over 20,000 CDP responses and consulting with hundreds of companies around the world, ADEC is uniquely qualified to help collect the needed data, calculate your greenhouse gas inventory, maximize your CDP score and realize operational improvements. ADEC has the technology solutions to support your business and offers expert consulting and data management services to provide a 'fully automated' and streamlined experience.

With ADEC, you can:

- Maximize your CDP performance
- Reduce the burden of data collection, analysis and reporting
- Standardize how you manage sustainability metrics as your business changes year over year
- Feel confident that your inventories are accurate and complete

To get additional valuable insights into your 2017 CDP performance, upgrade to a **Premium** or **Premium+ service**.

**In accordance with CDP's conflict of interest policy, ADEC does not provide official scoring services for any of our CDP consulting clients.*

COMPANY PROFILE

Palfinger AG

REGION	DACH
COUNTRY	Austria
CDP PROGRAM	Investor
SECTOR	Industrials
INDUSTRY ACTIVITY GROUP	Electrical Equipment and Machinery

INDUSTRY ACTIVITY GROUP AVERAGE

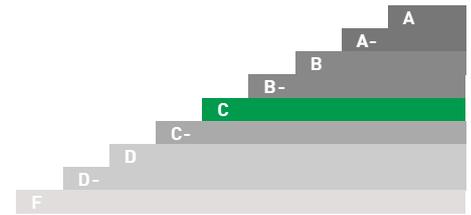
Awareness C

CDP PROGRAM AVERAGE

Awareness C

HOW DID YOU DO? Awareness C

- Leadership (A/A-):** Implementing current best practices
- Management (B/B-):** Taking coordinated action on climate change issues
- Awareness (C/C-):** Knowledge of impacts on, and of, climate change issues
- Disclosure (D/D-):** Transparent about climate change issues
- F:** Failure to provide sufficient information to CDP to be evaluated for this purpose*



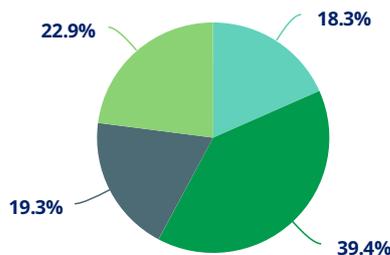
Your Scoring Level [Disclosure, Awareness, Management, Leadership] demonstrates your company's level of environmental stewardship, and your actions and approaches in managing climate change. Your Letter Band (A/A-, B/B-, C/C-, D/D-, F) corresponds to a Scoring Level and is awarded based on the score you obtained in the highest achieved Scoring Level. Companies who do not respond or respond but do not earn any points receive an "F" Letter Band and do not receive a Scoring Level.

**Not all companies requested to respond to CDP do so. Companies who are requested to disclose their data and fail to do so, or fail to provide sufficient information to CDP to be evaluated will receive an F. An F does not indicate a failure in environmental stewardship.*

BENCHMARKING

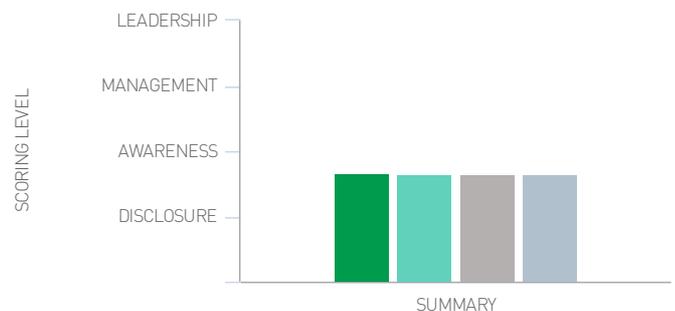
INDUSTRY ACTIVITY GROUP COMPARISON

- DISCLOSURE
- AWARENESS
- MANAGEMENT
- LEADERSHIP
- F (SEE ABOVE EXPLANATION)

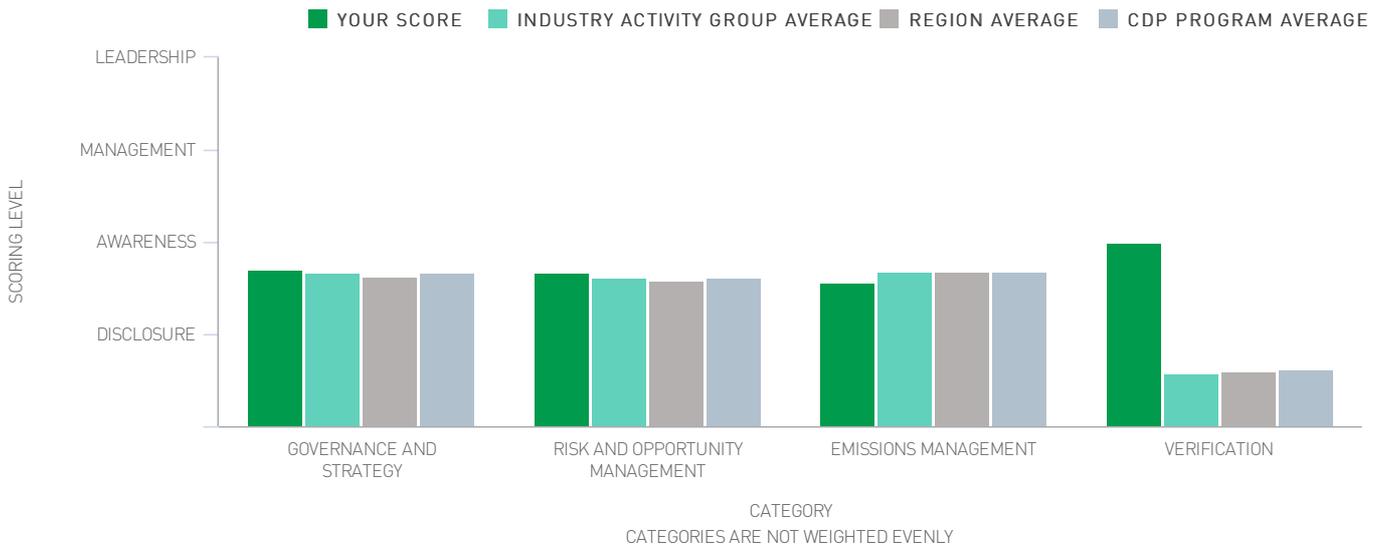


OVERALL SCORE COMPARISON

- YOUR SCORE
- INDUSTRY ACTIVITY GROUP AVERAGE
- REGION AVERAGE
- CDP PROGRAM AVERAGE



SCORE CATEGORY BREAKDOWN



KEY INDICATORS

Where should you improve

Based on the best practices implemented by high scoring companies, ADEC recommends that your organization:

- Plan emission reduction targets, activities and initiatives.
- Include company specific timeframe, likelihood and estimated financial implications for identified risks and opportunities.

NEXT STEPS

1. Get Additional Benchmarking and Improvement Recommendations

When you upgrade to our Premium or Premium+ service, you will receive an enhanced report, additional recommendations, benchmarking against others in your industry and more time with our expert consultants. Our Premium and Premium+ services are available in Chinese, as well as English. Click [here](#) to upgrade.

2. Take it to the Next Level with ADEC

ADEC is uniquely qualified to help you maximize your CDP performance and realize operational improvements in data collection, analysis, decision making and reporting. ADEC has the technology solutions to support your business and offers expert consulting services and data management to provide a 'fully automated' experience to get you out of spreadsheets and into saving resources. Contact ADEC at cdp@adec-innovations.com or visit our website.*

3. Engage with CDP

CDP's Reporter Services membership provides companies tailored support through a CDP account manager, as well as access to data, analytics software and exclusive events. Contact Reporter Services at reporterservices@cdp.net. CDP's Supply Chain program is a fee-based service that produces positive results from suppliers, reduces questionnaire fatigue and provides a standardized platform comparison. Contact Sonya.Bhonsle@cdp.net to find out more.

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ADDITIONAL RESOURCES

1. [Reporting to CDP's Climate Change Program](#)
2. [Climate Change Scoring Methodology 2017](#)
3. [Climate Change Reporting Guidance 2017](#)